The New Government





Government Insight and Accountability





Government Workplace Modernization



Service Delivery and Engagement





Alberto Masini Business Development Manager – Public Sector alberto.masini@microsoft.com Microsoft



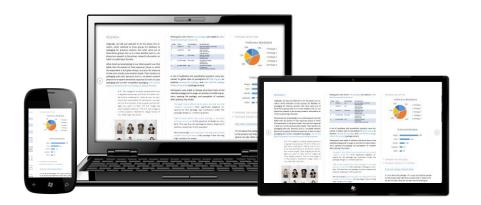
Complex Challenges, New Opportunities



How Technology Supports a Better Government



Microsoft's Productivity Vision





Best experience across devices

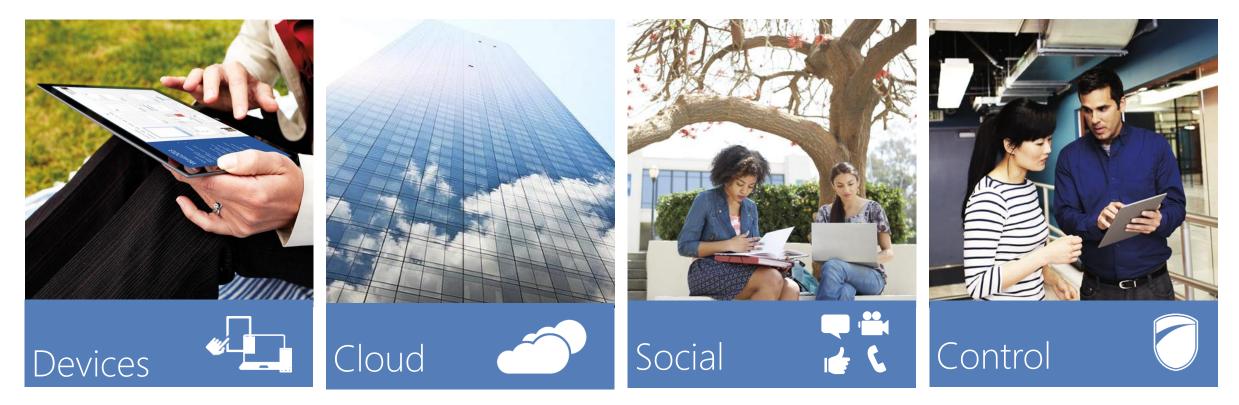
Cloud on your terms

Messaging

Voice and Video Content Management Enterprise Social Reporting and Analytics

Integrated best-of-breed solutions

For Government's Next Generation Workplace



Fast and fluid experience with touch, pen, mouse and keyboard

Immersive touch-optimized Windows 8 apps

Support for Windows phone, iOS and Android phones

Office - on demand, roaming and up-to-date

New cloud app development model

Enterprise-grade reliability and standards

Newsfeeds and microblogging, extend with Yammer

Pervasive social capabilities across Office

Multiparty HD video and Skype federation

DLP, data retention and unified eDiscovery

Reimagined deployment model for Office apps

Common management experience across Office 365

How to Support a Better Government

Government Workers	Government Leaders	Citizens
Government Workplace Modernization	Government Insight and Accountability	Government Service Delivery and Engagement
 Improve mobile productivity Enable new ways to collaborate and share knowledge Reduce costs of video conferencing, telephony and travel Increase employee satisfaction and retention Support bring your own device (BYOD) initiatives 	 Discover insights to make better, more informed decisions Keep sensitive information protected Streamline legal discovery Improve transparency in government; gain public trust 	 Improve public adoption of online government services Encourage citizen feedback and engagement Resolve citizen issues faster Reduce IT development costs of citizen apps with cloud application model



© 2012 Microsoft Corporation. All rights reserved. Microsoft, Windows and other product names are or may be registered trademarks and/or trademarks in the U.S. and/or other countries. The information herein is for informational purposes only and represents the current view of Microsoft Corporation as of the date of this presentation. Because Microsoft must respond to changing market conditions, it should not be interpreted to be a commitment on the part of Microsoft, and Microsoft cannot guarantee the accuracy of any information provided after the date of this presentation. MICROSOFT MAKES NO WARRANTIES, EXPRESS, IMPLIED OR STATUTORY, AS TO THE INFORMATION IN THIS PRESENTATION.